

# Dang (Kenny) Nguyen

## ENTERPRISE AI PRODUCT & TRANSFORMATION LEADER

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### EXECUTIVE PROFILE

Enterprise AI, product and transformation leader with 20+ years in enterprise technology and 18+ years across banking, financial services, cloud transformation and regulated platforms. Former AWS Senior Customer Solutions Manager for strategic ANZ financial-services customers. Currently leads product and AI strategy for AFC Suite, translating complex financial-crime workflows into governed product capabilities, architecture decisions and evidence-based delivery. Strongest at connecting executive intent, customer needs, technical systems and cross-functional execution to measurable outcomes.

### SELECTED IMPACT

- Helped a Tier 1 bank achieve its cloud-first strategy within 24 months, with more than 80 systems migrated and an operational Cloud Centre of Excellence established.
- Helped a major ANZ payments organisation validate an AI-assisted engineering model for modernising more than 200 code repositories, combining secure handling, architecture oversight, automated testing and mandatory human review.
- Managed PMO governance for a USD 26M core-banking replacement spanning five APAC projects, integrating plans, budget, risks, dependencies and executive decision support.
- Delivered two treasury-system implementations for regulated banks in approximately ten months, coordinating discovery, UAT, cutover and operational transition.
- Built and led a 30+ person regional delivery capability while supporting growth from market entry to approximately USD 10M.

### LEADERSHIP STRENGTHS

| Enterprise AI adoption                                                                                               | Technical program leadership                                                                                                        | AI product & regulated platforms                                                                                                 |
|----------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| Use-case discovery, governed deployment, responsible AI, customer advisory, adoption pathways and value realisation. | Cross-functional execution, roadmap and dependency management, governance, risk, operational readiness and executive communication. | Product strategy, workflow design, customer discovery, platform capabilities, human-in-the-loop controls and release governance. |

### PROFESSIONAL EXPERIENCE

#### Director, Product & AI Strategy | Dataware Solutions

Sydney, Australia | Oct 2025 - Present

- Lead product strategy, AI roadmap, workflow design and delivery governance for AFC Suite, a modular anti-financial-crime platform spanning AML, TBML, fraud, UBO, onboarding, screening, transaction monitoring, cases and reporting.
- Translate regulatory, customer and operational needs into product scope, user stories, workflow maps, API expectations, acceptance criteria and implementation guidance.
- Shape product/platform boundaries and design decisions across usability, data readiness, integrations, tenant isolation, RBAC, auditability, security, performance and supportability.
- Established a human-owned, AI-assisted delivery model using ChatGPT, Codex and GitHub Copilot within bounded roles, documented quality gates, automated testing and browser validation.
- Retain authority over product acceptance, caveats, deferral and release decisions while preserving engineering accountability.

## **Senior Customer Solutions Manager, Financial Services / Strategic Accounts | Amazon Web Services**

*Sydney, Australia | Jul 2020 - Oct 2025*

- Partnered with strategic financial-services customers across Australia and New Zealand on cloud, data, platform, security and AI-related transformation aligned to business outcomes.
- Worked with executives, architecture, engineering, product, risk, security, operations, AWS specialists and partners to turn strategy into roadmaps, governance cadences and execution checkpoints.
- Facilitated executive and SME workshops, solution-shaping sessions and proofs of concept to clarify value, constraints, risks, dependencies and success measures.
- Coordinated specialists and partners to unblock complex programs, resolve trade-offs and translate technical issues into actionable business decisions.

## **Senior Project Manager, Treasury & Banking Solutions | Finastra**

*Vietnam / APAC | Jun 2019 - May 2020*

- Delivered two treasury implementations for a Tier 1 domestic bank and a foreign investment bank from discovery through successful go-live in approximately ten months.
- Managed scope, planning, RAID, stakeholder communication, UAT readiness, cutover, issue resolution and operational transition.

## **Country Manager / Program Director | Integro / Aurionpro**

*Vietnam, Cambodia and Laos | Oct 2014 - Jun 2019*

- Led banking software and digital-transformation engagements across Southeast Asia, combining executive advisory, solution shaping, commercial leadership and delivery ownership.
- Built a 30+ person capability and supported regional growth from market entry to approximately USD 10M.

## **PMO Manager | Fidelity Information Services (FIS)**

*APAC | Dec 2013 - Oct 2014*

- Managed governance for a USD 26M core-banking replacement spanning five projects, including integrated planning, budget, RAID, dependency visibility and steering reporting.

## **Presales Manager / Senior Business Analyst | Polaris / Virtusa**

*APAC | Apr 2008 - Dec 2013*

- Led solution shaping, RFP/RFI responses, requirements, fit-gap assessments, process models, demonstrations and UAT-readiness artefacts across banking platforms.

## **Earlier Technology & Consulting Roles | Selected organisations**

*APAC | 2004 - 2008*

- Built foundational experience across software implementation, enterprise applications, integration and banking technology delivery.

## **EDUCATION, CREDENTIALS & PUBLIC WORK**

- MBA, Strategy - Maastricht School of Management | Bachelor of Engineering, Computer Science & Engineering - Vietnam National University
- AI Strategy and Governance - Wharton Online | AI Enterprise Product Management Fundamentals - Microsoft
- AWS Certified Machine Learning - Specialty | AWS Certified AI Practitioner | AWS Financial Services L200 Technical Accreditation
- Author, Enterprise AI in Practice and The Financial Crime Operating System (published as Kenny Tesky through Tesky & Co.)